# **Müşteri**Data Platform

# Müşterilerinizi Tanıyın

Obase Customer Data Platform (CDP) allows you to create a constant, unified customer database that is easily accessible via other systems and helps you turn customer data silos into actionable profiles.





Pre-designed workflows & KPIS **1** 1 9

Lead scoring models and sales readiness grades



Business unit-level marketing



Automated processes



Integration to business



Data Privacy

### Neden Müşteri Veri Platformu?

- >> Customer 360° view from online and offline sources such as website, mobile, stores, etc.
- >>> Segmented customers based on behavior and demographic info to run omnichannel campaigns
- >>> Hyper personalization to improve marketing effectiveness
- >>> Predict future by scoring each customer and focusing on the highest-priority leads
- >> Increase efficiency in both operations and campaign budgets

#### İş Sonuçları

- >> Increased operational efficiency
- >>> Segmented customer data to run omnichannel campaigns
- >> Increased focus on the highest-priority leads
- >>> Strengthened marketing team

#### Veri

Demografi İşlem Verileri Davranışsal Veriler

#### Karar

Potansiyel Müşteriler Akıllı Segmentasyon Otomatize Müşteri Yolculuğu

## Sonuç

Gerçek Zamanlı Öneriler Çok Kanallı Teklifler Kişiselleştirilmiş İletişim Davranışsal Veriler

