# eCommerce Analytics for Omni-Channel Retail









Total Revenue Loss in eCommerce due to Fraud

Cart abandonment

Of first time shoppers compare prices from different sellers

More conversion from visitors with search

### **Empower your e-commerce business with:**



# Insights Driven Decisions at the Speed of Business

#### **INCREASE**

- Revenue
- Conversition Rates
- Customer Retention
- AOV
- ROI of Campaigns
- Seller Performance

#### **DECREASE**

- Cart Abandoment
  - Fraud •
- Delays in Deliveries
  - **Labor Costs**
    - NOLA •

(Not Online Available)



SCAN ME

Based in Santa Monica California, Washington DC and Istanbul, OBASE is an information technology solution provider, a software development company and a system integrator which is experienced in 'Analytical Solutions' and 'Scientific Retail Solutions'. OBASE is a leading and multi-award winning software solutions, services and consulting company that has been serving Retail, Telecom, Transportation & Logistics, Finance, Manufacturing, Government, and Pharmaceutical industries for over 27 years. With over 2 decades of market focus and expertise, Obase is partner of Microstrategy with a rich team of talented consultants and certified engineers. Obase supports its clients maximize the value of their data through tailored solutions and provides "Pre-Packaged Business Intelligence Solutions" and "Scientific Retail" solutions built on MicroStrategy for Retail, Telco and Airlines industries as one of the oldest MicroStrategy partner over 20+ years. The data model, ETL, reports and dashboards are engineered to provide clients the best outcome and solutions, optimized for their organization.

# A Brand New Perspective to eCommerce Analytics







#### Forecast

Improve the sales forecast and determine high-value targets



## **Optimize**

Optimize product planing, sourcing, fulfillment, delivery & returns by predicting demands



### Manage

Make data-driven decisions, manage pricing in real-time, enhance business intelligence

Obase eCommerce Analytics solution is developed on streaming data with predictive analytics capabilities, employing big data principles and tools, marrying with MicroStrategy

#### **Management Dashboard**



# Real Time Monitoring & Prediction on Big Data



## **Shopping Behaviour Funnel**



No Shopping Activity, No cart addition, Cart Abandonment, Check out Abandonment, Conversion Rate

### Social Media Engagement



Channels, Sessions, Orders, Mentions, Likes, Followers



